

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 15930 081739Z

12
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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FM AMEMBASSY MOSCOW
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UNCLAS MOSCOW 15930

FOR BEWT/TDAD/KIHL

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: ASSISTANCE TO KING RADIO CROP

REF: COMMERCE LETTER REQUEST OF SEPT 29.

1. AS MYASNIKOV OUT OF TOWN, COMMOFF DISCUSSED STATUS OF KING RADIO PROPOSALS OCT 7 WITH KUDINOV OF AVIAEKSPORT DIVISION 9 WHICH RESPONSIBLE FOR AIRCRAFT EXPORTS AND IMPORTS. KUDINOV INDICATED THAT THERE WAS STILL CONSIDERABLE INTEREST IN KING EQUIPMENT FOR YAK-40S TO BE EXPORTED TO ITALY. KING'S LITERATURE AND TECHNICAL DOCUMENTS HAVE BEEN FORWARDED TO AVIAEKSPORT'S PROSPECTIVE ITALIAN CUSTOMERS FOR CONSIDERATION AND, ACCORDING TO KUDINOV, CHOICE HAS BEEN NARROWED DOWN TO EQUIPMENT MADE BY KING AND THAT OF COLLINS RADIO. FINAL DECISION WILL BE MADE IN TWO OR THREE MONTHS TIME.

2. KING EQUIPMENT ALSO BEING SERIOUSLY CONSIDERED FOR YAK-40S TO BE EXPORTED TO CANADA BUT EQUIPPING OF THESE PLANES BEING HANDLED BY JOINT SOVIET-CANADIAN COMPANY SOKAN. KUDINOV SAID THAT HIS DIVISION DID NOT YET HAVE QUOTATIONS FROM KING ALTHOUGH HE CONCEDED THAT THESE MIGHT BE IN POSSESSION OF MYASNIKOV WHOSE DIVISION 6 DIRECTLY RESPONSIBLE FOR THE IMPORT OF EQUIPMENT FOR YAKS. KUDINOV TOLD COMMOFF HE WILL BE LEAVING PRESENT POSITION SOON AND HIS RESPONSIBILITIES

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WILL BE ASSUMED BY A MR. GUSAROV.

MATLOCK

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NNN

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Margaret P. Grafeld
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